



Frederic J. "Rick" Happy
Principal & Managing
Director

Frederic J. "Rick" Happy is a Principal & Managing Director of CCS. He joined the firm in 1986, and has direct responsibility for operations in the western United States and Canada. Rick has provided professional counsel to numerous educational, healthcare, civic, environmental, and religious institutions, directing over 100 capital campaigns, which have raised a combined total exceeding \$1 billion.

Rick led the team during Lions Clubs International's original *Campaign SightFirst*, which netted in excess of \$150 million. He was the director of the first-ever diocesan fundraising campaign in the United Kingdom and was responsible for CCS's work at the University of Manchester Institute of Science and Technology (UMIST). He directed CCS's first-ever foray into the City University of New York by leading CCS's work with Baruch College and working closely with then-President (and subsequent Chancellor) Matthew Goldstein.

Since 1998, Rick has led CCS's work in the West, starting with a handful of clients and professional staff and building a team of more than 35 executives and directors with offices in San Francisco and Los Angeles. As a leader in philanthropy, Rick has served on the Board of the Giving Institute and has spoken at numerous conferences.

Rick's extensive experience includes capital campaign consulting and management; endowment fundraising; feasibility and planning design and implementation; telemarketing; public relations; foundation and corporate giving; major gift solicitation; and pledge redemption. A graduate of Ohio Wesleyan University, Rick and his wife Kate and three children reside in San Francisco's East Bay.

Rick has planned major campaigns and provided strategic advice and counsel to a variety of organizations, including:

Academic Medicine and Healthcare

- Alameda Health System, Oakland, CA
- Barton Hospital Foundation, South Lake Tahoe, CA
- Montage Health, (formerly Community Hospital of Monterey Peninsula), Monterey, CA
- Glaucoma Research Foundation, San Francisco, CA
- Marin General Hospital Foundation, Greenbrae, CA
- March of Dimes National Foundation, San Francisco, CA
- Mercy Foundation, Sacramento, CA
- National Jewish Health, Denver, CO
- Telluride Medical Center, Telluride, CO
- UC Davis Health System, Sacramento, CA
- UC Irvine (Chao Family Comprehensive Cancer Center), Irvine, CA
- UCSF Benioff Children's Hospitals, Oakland and San Francisco, CA
- UCSF Medical Center, San Francisco, CA

Advocacy and Social Impact

- Common Sense Media, San Francisco, CA
- Draper Richards Kaplan Foundation, Menlo Park, CA
- Fair Trade USA, Oakland, CA
- Smart Tech Challenges Foundation, San Francisco, CA

Religious

- All Saints Church, Pasadena, CA
- Archdiocese of Denver, CO
- Church of Our Saviour, Mill Valley, CA
- Congregation Rodef Sholom, San Rafael, CA
- Diocese of Colorado Springs, Colorado Springs, CO
- Diocese of Honolulu, Honolulu, HI
- Diocese of San Jose, San Jose, CA
- Diocese of Santa Rosa, Santa Rosa, CA
- Episcopal Diocese of California, San Francisco, CA
- Order of Malta, Western Association, San Francisco, CA
- Our Lady of La Vang, San Jose, CA
- St. Monica Catholic Church, Santa Monica, CA

Education

- Castilleja School, Palo Alto, CA
- College Preparatory School, Oakland, CA
- De La Salle High School, Concord, CA
- Denver Academy, Denver, CO
- Hamlin School, San Francisco, CA
- Head-Royce School, Oakland, CA
- Kent Denver School, Englewood, CO
- Lick-Wilmerding High School, San Francisco, CA
- Live Oak School, San Francisco, CA
- Moreau Catholic High School, Hayward, CA
- Notre Dame High School, San Jose, CA
- Redwood Day School, Oakland, CA
- Rowland Hall School, Salt Lake City, UT
- Stanley British Primary School, Denver, CO
- UC San Diego, La Jolla, CA
- Willamette University, Salem, OR

Social Service and Conservation

- Golden Gate National Parks Conservancy & the Presidio Trust, San Francisco, CA
- Northern Sierra Partnership, San Francisco, CA
- San Francisco Botanical Garden Society, San Francisco, CA
- Second Harvest Food Bank of Santa Clara and San Mateo Counties, San Jose, CA
- Sustainability Accounting Standards Board, San Francisco, CA
- The Nature Conservancy in Montana, Bozeman, MT

Civic, Arts, and Culture

- Asian Art Museum, San Francisco, CA
- Bay Area Discovery Museum, Sausalito, CA
- Crocker Art Museum, Sacramento, CA
- Denver Film Society, Denver, CO
- Livermore Valley Performing Arts Center, Livermore, CA
- Pacific Symphony, Santa Ana, CA
- Utah Symphony | Utah Opera, Salt Lake City, UT
- Walnut Creek Library Foundation, Walnut Creek, CA
- Weill Hall at the Green Music Center – Sonoma State University, Rohnert Park, CA